



## **JOB TITLE: BUSINESS MANAGER ISLAMIC BANKING BUSINESS**

**Department:** DEPARTMENT OF RETAIL BANKING

**Location:** Tanzania Head Office

**Number of openings:** 1

### **Job Purpose**

To sell, promote, and guide CRDB Islamic Banking products and services for specified zone/s or focal areas, regions or segment of concentration.

### **Principle Responsibilities**

- Work hand in hand with branches by jointly visiting customers and processing their requests as per SLA.
- Expand Islamic Banking business and knowledge to all staff through formal sessions with branches and zones.
- Ensure branch and zonal deposits budget is met on Islamic Banking deposit product lines.
- Develop strategic plans to ensure branches and zones lending objectives on Islamic Banking are achieved as per the communicated budget.
- Ensure relationship officers and other business personnel proposals/applications are Shariah compliant as per determined standards.
- Promote and support recruitment of new employers/customers that have potential for Islamic Banking.

- Work together with RMs, ROs and other business teams to ensure Portfolio at Risk (PAR) and Non-Performing Loans (NPL) for Islamic Banking products are within bank-acceptable levels.
- Possess wider knowledge of CRDB Bank's products, especially Islamic Banking products and the local market.
- Perform any other duties as assigned by the supervisor.

### **Qualifications Required**

- Bachelor's degree in business administration or its equivalent.
- At least 5 years' banking experience and Customer Relationship Management.
- Islamic Banking experience is an added advantage.
- Strategic business awareness coupled with a clear understanding of the Bank's products, handling, and building internal and customer relations.
- Should also be aware of Performance Management and Change Management.
- Self-empowerment to enable the development of open communication, teamwork, and trust that are needed to support performance and customer service-oriented culture.
- Communication and presentation skills, planning and organizing skills, interpersonal and computer skills, coaching skills as well as reporting and analytical skills.
- Credit Risk Assessment Strong analytical and Problem Solving.
- Proficient in a variety of computer software applications including Microsoft Office Suite (Word, Excel, PowerPoint, Outlook, and Access).
- Multi-tasking and time-management skills, with the ability to prioritize tasks.

**Deadline: 2026-02-06**

**Employment Terms: PERMANENT**

### **CRDB Commitment**

CRDB Bank is dedicated to upholding Sustainability and ESG practices and encourage applicants who share this commitment. The Bank also promotes an inclusive workplace, hence applications from women and individual with disabilities are encouraged.

It is important to note that CRDB Bank does not charge any fees for the application or recruitment process, and any requests for payment should be disregarded as they do not represent the bank's practices.

Only Shortlisted Candidates will be Contacted.

**[APPLY HERE](#)**