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## **VACANCY ANNOUNCEMENT**

TAHA, an apex private sector member-based organization mandated to develop and promote horticultural value chain (flowers, fruits, vegetables, spices, herbs and horticultural seeds) in Tanzania. TAHA is seeking for a highly motivated and experienced person to fill the position as described below.

**Position: Chief Development Manager**

**Report to: Chief Executive Officer**

**Duty Station: Arusha**

The Chief Development Manager shall be responsible with driving growth, strategic initiatives, and long-term development of TAHA. This shall combine strategy, partnerships, business expansion, and organizational development, strengthening internal capabilities, talent and program growth.

### **Scope of the work**

#### **Strategic Leadership of TAHA Development**

- Provide overall leadership, and strategic direction for TAHA's development portfolio.
- Translate TAHA's corporate strategy into development priorities, policies, and results.
- Ensure coherence between development, trade, investment, and value-chain objectives.
- Lead institutional growth, innovation, and transformation within the development pillar.

#### **Management & Accountability**

- Provide leadership to all development technical departments includes Business Enabling Environment, Value Chain Development, Programs, Operations, Trade and Investment, MEAL, etc.
- Ensure strong performance management, accountability, and results across the development function.
- Establish and implement systems that promote effectiveness, efficiency, compliance, and sustainability.
- Foster a high-performance culture aligned with TAHA's values and strategic objectives.
- Provide strategic advice and recommendations to the CEO on development matters.
- Support institutional decision-making when required.
- Timely implementation of board and CEO decisions.

#### **Financial & Resource Stewardship (Strategic)**

- Ensure financial sustainability, value for money, and compliance with regulatory and donor requirements.
- Oversee resource utilization to maximize development impact and institutional efficiency and sustainability.

#### **Partnerships, Donor Relations & External Engagement**

- Engage development partners, private sector, and government at a strategic level.
- Represent TAHA in high-level engagements related to development, trade, and value-chain growth.
- Support resource mobilization efforts in collaboration with the Head of Strategy.

#### **Organization Performance & Compliance**

- Ensure development operations comply with donor, regulatory, and organizational requirements.
- Ensure evidence-based decision-making and institutional learning.
- Guide strategic adjustments by using performance data and lessons learned
- Identify and manage strategic risks affecting TAHA's mandate.

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**OUR VISION:** "A vibrant, prosperous and sustainable horticultural production in Tanzania".

**OUR MISSION:** To develop and promote the Horticultural sector in Tanzania to become more profitable and sustainable while participating effectively in the development of the country

- Strengthening governance, accountability, and internal control systems.

#### **Qualifications and skills**

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| <b>Degree Level</b> | Master's degree in Business Administration, Economics, Finance, Agriculture, International Development, or a related discipline is required.   |
| <b>Experience</b>   | <ul style="list-style-type: none"> <li>• A minimum of 10 years of progressive senior leadership experience, preferably within: Trade and agribusiness development, Private sector-led development, Commercial enterprises, associations, or hybrid (non-profit/commercial) organizations</li> <li>• Proven experience in strategic leadership and institutional management,</li> <li>• Demonstrated experience in corporate governance and board engagement</li> <li>• Demonstrated success in resource mobilization and high-level partnership development</li> </ul> |

#### **Application Procedure**

Interested and qualified individuals should send their applications enclosed in detailed.

- Application letter.
- Curriculum vitae (not exceeding 4 pages).

The cover letter to be addressed to;  
Human Resources and Administration Manager,  
TAHA,  
P.O. Box 16520,  
ARUSHA.

#### **Application Instructions.**

1. **Submission:** All applications must be submitted via email to the following address: [recruitment@taha.or.tz](mailto:recruitment@taha.or.tz).
2. **Subject Line:** In the subject line of your email, clearly state the position you are applying for. For example: "**Application for Chief Development Manager Position.**"
3. **Deadline:** The deadline for submitting your application is Saturday, 21<sup>st</sup> February 2026. Applications received after this date will not be considered.
4. **Adherence:** Please carefully adhere to all instructions provided above. Failure to comply with these instructions may result in your application not being reviewed.

#### **Remuneration**

The successful candidate will be remunerated according the TAHA salary scale, and in alignment with the candidate's qualifications and professional experience. Other employment benefits will be as per the organization's policy.

**Please note:** TAHA is an equal opportunity employer that welcome all qualified candidates to apply for the open positions. TAHA is committed to create a diverse and inclusive workplace where all employees feel valued and respected.

**Only shortlisted candidates will be contacted.**