

WE ARE HIRING

JOIN THE TEAM

DIRECT SALES AGENT

200 at Dar es Salaam branches
120 at upcountry branches

Tenure:

6 months renewable based
on performance

Locations:

- › **Dar es Salaam Head Office:**
Amani Place 3rd Floor
- › **Regional branches:**
Mwanza, Arusha, Dodoma,
Mbeya, and Moshi



Piga: 0800 750 336 Bure
Barua pepe: support@acbbank.co.tz
Tembelea: www.acbbank.co.tz



Jiunge na Chaneli yetu
Akiba Commercial Bank Plc
0755 202 011

Drive retail banking sales by proactively promoting liabilities products through daily customer engagement, achieving sales targets, deepening client relationships, and delivering exceptional service in line with business objectives.

Key Responsibilities

1. Achieve and exceed sales targets for retail banking liabilities products.
2. Proactively identify, approach, and engage potential customers.
3. Guide customers through the account opening process, ensuring strict compliance with company policy and requirements such as KYC, and anti-money laundering policies.
4. Represent the bank professionally and uphold our customer first philosophy in all interactions.

Minimum Requirements

1. Education: Minimum of Form Four up to Diploma level.
2. Age: 18 years and above.
3. Knowledge of retail banking products and customer service experience is an added advantage.
4. Excellent communication and interpersonal skills.
5. A collaborative team player with strong problem-solving abilities.
6. Flexibility to work in a performance-driven and target-oriented environment.
7. Passionate about customer satisfaction and maintaining a high standard of professionalism.

Requirements

1. A copy of your CV
2. A copy of your NIDA ID
3. A copy of your academic certificate(s)
4. An application letter, clearly stating your preferred location/branch
5. Android smartphone version 7 or higher with at least a 5 Mega Pixel camera

Send your cv in person the branch of your choice

Application Deadline: **25th March 2026.**

Be part of a customer focused, professional, and goal-driven team



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