

## **JOB VACANCIES – UNIT MANAGERS – 10 POSITIONS**

### **Jubilee Life Insurance Corporation of Tanzania |Alternative Channels| Corporate Business**

Join Jubilee Life Insurance as a Unit Manager and grow your career while making a difference.

**Zone:** Northern Zone

**Duty Station:** Arusha, Kilimanjaro, Manyara & Tanga

**Position:** Unit Managers (Field and Commission-Based)

**Apply By: 12 March 2026**

#### **Reporting To:**

Zonal Relationship Executive (ZRE)

#### **Role Summary**

The Unit Manager is responsible for driving sales performance in the assigned territory by recruiting, coaching and managing a Sales Team, ensuring consistent prospecting, group onboarding, premium collection follow-ups, and strong client service and renewals.

#### **Key Responsibilities**

- Prospect and close sales (group onboarding and activations).
- Service existing clients and support renewals.
- Train, recruit and ensure productivity for your sales team in your zone.
- Ensure accurate KYC/documentation and disciplined weekly reporting to the ZRE.

#### **Qualifications**

- Diploma and/or Degree in any field.
- Minimum 1 year sales experience (field sales/agency/banking/microfinance is an added advantage).
- Possession of Certificate of Proficiency (COP) is an added advantage.
- Strong communication skills, integrity, and ability to work in a target-driven environment.

## **Remuneration**

- Commission-based (performance-driven).

## **How to Apply**

Send your CV to:

[Lusia.Kimario@jubileelifeinsurance.co.tz:career@jubileelifeinsurance.co.tz](mailto:Lusia.Kimario@jubileelifeinsurance.co.tz:career@jubileelifeinsurance.co.tz)

Email subject: Unit Managers – Northern Zone

Subject: Unit Manager – [Zone Name] – [Region Name] - [Your Full Name] (e.g., Unit Manager –Northern Zone (Arusha) – Asha John)

Attach (PDF preferred): CV, (state the zone and region applied for), Academic Certificates, NIDA ID copy.

**Closing Date: Friday, 20 March 2026 at 17:00 (EAT)**

Only shortlisted candidates will be contacted.

## **JOB VACANCIES – UNIT MANAGERS – 10 POSITIONS**

### **Jubilee Life Insurance Corporation of Tanzania |Alternative Channels| Corporate Business**

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**Zone:** Eastern Zone

**Duty Station:** Dar es Salaam, Pwani & Morogoro

**Position:** Unit Managers (Field and Commission-Based)

**Apply By:** 12 March 2026

#### **Reporting To:**

Eastern Zone & Digital Relationship Officer (ZRE)

#### **Role Summary**

The Unit Manager is responsible for driving sales performance in the assigned territory by recruiting, coaching and managing a Sales Team, ensuring consistent prospecting, group onboarding, premium collection follow-ups, and strong client service and renewals.

#### **Key Responsibilities**

- Prospect and close sales (group onboarding and activations).
- Service existing clients and support renewals.
- Train, recruit and ensure productivity for your sales team in your zone.
- Ensure accurate KYC/documentation and disciplined weekly reporting to the ZRE.

#### **Qualifications**

- Diploma and/or Degree in any field.
- Minimum 1 year sales experience (field sales/agency/banking/microfinance is an added advantage).
- Possession of Certificate of Proficiency (COP) is an added advantage.
- Strong communication skills, integrity, and ability to work in a target-driven environment.

## **Remuneration**

- Commission-based (performance-driven).

## **How to Apply**

Send your CV to:

[Esther.mhode@jubileelifeinsurance.co.tz:career@jubileelifeinsurance.co.tz](mailto:Esther.mhode@jubileelifeinsurance.co.tz:career@jubileelifeinsurance.co.tz)

Email subject: Unit Managers – Eastern Zone

Subject: Unit Manager – [Zone Name] – [Region Name] - [Your Full Name] (e.g., Unit Manager – Eastern Zone (Morogoro) – Asha John)

Attach (PDF preferred): CV, (state the zone and region applied for), Academic Certificates, NIDA ID copy.

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### **Jubilee Life Insurance Corporation of Tanzania |Alternative Channels| Corporate Business**

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**Zone:** Central Zone

**Duty Station:** Dodoma, Singida, Kigoma, and Tabora

**Position:** Unit Managers (Field and Commission-Based)

**Apply By:** 12 March 2026

#### **Reporting To:**

Zonal Relationship Executive (ZRE)

#### **Role Summary**

The Unit Manager is responsible for driving sales performance in the assigned territory by recruiting, coaching, and managing a Sales Team, ensuring consistent prospecting, group onboarding, premium collection follow-ups, and strong client service and renewals.

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## **Remuneration**

- Commission-based (performance-driven).

## **How to Apply**

Send your CV to:

[Irene.Mbogoni@jubileelifeinsurance.co.tz:career@jubileelifeinsurance.co.tz](mailto:Irene.Mbogoni@jubileelifeinsurance.co.tz:career@jubileelifeinsurance.co.tz)

Email subject: Unit Managers – Central Zone

Subject: Unit Manager – [Zone Name] – [Region Name] - [Your Full Name] (e.g., Unit Manager – Eastern Zone (Morogoro) – Asha John)

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### **Jubilee Life Insurance Corporation of Tanzania |Alternative Channels| Corporate Business**

Join Jubilee Life Insurance as a Unit Manager and grow your career while making a difference.

**Zone:** Lake Western Zone

**Duty Station:** Kagera & Geita

**Position:** Unit Managers (Field and Commission-Based)

**Apply By:** 12 March 2026

#### **Reporting To:**

Zonal Relationship Executive (ZRE)

#### **Role Summary**

The Unit Manager is responsible for driving sales performance in the assigned territory by recruiting, coaching and managing a Sales Team, ensuring consistent prospecting, group onboarding, premium collection follow-ups, and strong client service and renewals.

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## **How to Apply**

Send your CV to:

[Judith.Francisco@jubileelifeinsurance.co.tz:career@jubileelifeinsurance.co.tz](mailto:Judith.Francisco@jubileelifeinsurance.co.tz:career@jubileelifeinsurance.co.tz)

Email subject: Unit Managers – Lake Western Zone

Subject: Unit Manager – [Zone Name] – [Region Name] - [Your Full Name] (e.g., Unit Manager – Eastern Zone (Kagera – Asha John)

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### **Jubilee Life Insurance Corporation of Tanzania |Alternative Channels| Corporate Business**

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**Zone:** Lake Eastern Zone

**Duty Station:** Mwanza, Simiyu, Shinyanga & Mara

**Position:** Unit Managers (Field and Commission-Based)

**Apply By:** 12 March 2026

#### **Reporting To:**

Zonal Relationship Executive (ZRE)

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[Alex.Swai@jubileelifeinsurance.co.tz:career@jubileelifeinsurance.co.tz](mailto:Alex.Swai@jubileelifeinsurance.co.tz:career@jubileelifeinsurance.co.tz)

Email subject: Unit Managers – Lake Eastern Zone

Subject: Unit Manager – [Zone Name] – [Region Name] - [Your Full Name] (e.g., Unit Manager – Lake Eastern Zone (Mwanza – Asha John)

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### **Jubilee Life Insurance Corporation of Tanzania |Alternative Channels| Corporate Business**

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**Zone:** Southwest Zone

**Duty Station:** Mbeya, Songwe, Rukwa & Tunduma

**Position:** Unit Managers (Field and Commission-Based)

**Apply By:** 12 March 2026

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- Possession of a Certificate of Proficiency (COP) is an added advantage.
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## **How to Apply**

Send your CV to:

[Furaha.Kibunyufu@jubileelifeinsurance.co.tz:career@jubileelifeinsurance.co.tz](mailto:Furaha.Kibunyufu@jubileelifeinsurance.co.tz:career@jubileelifeinsurance.co.tz)

Email subject: Unit Managers – South West Zone

Subject: Unit Manager – [Zone Name] – [Region Name] - [Your Full Name] (e.g., Unit Manager – South West Zone (Mwanza – Asha John)

Attach (PDF preferred): CV, (state the zone and region applied for), Academic Certificates, NIDA ID copy.

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**Zone:** South Central Zone

**Duty Station:** Iringa, Njombe, Makambako, Ruvuma, & Mtwara

**Position:** Unit Managers (Field and Commission-Based)

**Apply By:** 12 March 2026

#### **Reporting To:**

Zonal Relationship Executive (ZRE)

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- Possession of Certificate of Proficiency (COP) is an added advantage.
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## **Remuneration**

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## **How to Apply**

Send your CV to:

[Betina.Sawala@jubileelifeinsurance.co.tz:career@jubileelifeinsurance.co.tz](mailto:Betina.Sawala@jubileelifeinsurance.co.tz:career@jubileelifeinsurance.co.tz)

Email subject: Unit Managers – South Central Zone

Subject: Unit Manager – [Zone Name] – [Region Name] - [Your Full Name] (e.g., Unit Manager – South Central Zone (Iringa – Asha John)

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### **Jubilee Life Insurance Corporation of Tanzania |Alternative Channels| Corporate Business**

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**Zone:** Zanzibar Zone

**Duty Station:** Unguja & Pemba

**Position:** Unit Managers (Field and Commission-Based)

**Apply By:** 12 March 2026

#### **Reporting To:**

Zonal Relationship Executive (ZRE)

#### **Role Summary**

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#### **Qualifications**

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- Possession of Certificate of Proficiency (COP) is an added advantage.
- Strong communication skills, integrity, and ability to work in a target-driven environment.

## **Remuneration**

- Commission-based (performance-driven).

## **How to Apply**

Send your CV to:

[Lutfiya.Ahmed@jubileelifeinsurance.co.tz:career@jubileelifeinsurance.co.tz](mailto:Lutfiya.Ahmed@jubileelifeinsurance.co.tz:career@jubileelifeinsurance.co.tz)

Email subject: Unit Managers – Zanzibar

Subject: Unit Manager – [Zone Name] – [Region Name] - [Your Full Name] (e.g., Unit Manager – South Central Zone (Unguja – Asha John)

Attach (PDF preferred): CV, (state the zone and region applied for), Academic Certificates, NIDA ID copy.

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