

# We Are Hiring!

## Positions

- FX Sales & Governance Lead - Treasury
- Assistant Manager - Treasury FX Trader
- Officer - Treasury FX Sales
- Treasury FI & MM Dealer

Please send your application letter and CV to:  
Email : [recruitment2026@diamondtrust.co.tz](mailto:recruitment2026@diamondtrust.co.tz)  
Deadline : 15<sup>th</sup> June 2026



## FX Sales & Governance Lead - Treasury

Reporting Line : Head - Treasury

### Job Purpose

A Governance and Sales Dealer in the Treasury department plays a crucial role in managing and overseeing various financial activities, ensuring compliance with regulatory standards, and supporting the sales function within the Treasury.

### Duties

#### FX Sales

- **Product Structuring:** Work closely with the sales team to structure financial products (such as forex, derivatives, fixed income, etc.) that meet client needs while adhering to governance and risk standards.
- **Client Interaction:** Engage with clients to understand their needs and offer appropriate financial products. Ensure that all client interactions are compliant with regulatory standards.

#### Treasury Operations

- **System Management:** Work with IT teams to ensure that Treasury systems are robust, secure, and meet the needs of both the governance and sales functions.

#### Governance

- **Regulatory compliance:** Ensure all Treasury activities comply with relevant local and international financial regulations, such as those relating to anti-money laundering (AML), Know Your Customer (KYC), and other regulatory frameworks.
- **Policy Implementation:** Develop, implement, and regularly update Treasury policies and procedures to align with regulatory changes and industry best practices.

### Requirements

A Bachelor's degree in Finance, Economics, Business Administration, or a related field. A master's degree or professional certifications (e.g., CFA, FRM) is highly preferred. ACI dealing certificate is required.

### Work Experience

5+ years of experience in Treasury, with a strong focus on governance, compliance, and sales support.

### Personal Attributes

Integrity and ethical judgement.  
Leadership and influence.  
Strategic thinking.

## Assistant Manager - Treasury FX Trader

Reporting Line : Head - Treasury

### Job Purpose

To deliver FX trading income and volume targets through active execution of spot, forward and derivative transactions, while managing market risk within approved limits and supporting Treasury's overall revenue objectives.

### Duties

- Execute FX spot, forward and derivative transactions in the interbank market.
- Deliver assigned FX trading income and volume targets.
- Work closely with FX Sales to convert client flows into profitable trading opportunities.
- Manage daily FX positions within approved NOP, counterparty and dealer limits.
- Build and maintain strong relationships with local and international market counterparties.
- Monitor market developments, liquidity conditions and currency trends to support trading decisions.
- Identify and manage foreign exchange risk arising from market movements and client flows.
- Ensure all trading activity complies with regulatory requirements, internal policies and approved procedures.
- Prepare Treasury reports and market updates as required by the Head of Treasury.

### Requirements

- Degree in Finance, Economics, Banking, Accounting or a related field.
- Strong understanding of FX spot, forwards, swaps and derivatives.
- Good knowledge of market risk, NOP limits, counterparty limits and Treasury controls.
- Strong analytical, execution and relationship management skills.
- ACI Dealing Certificate is required.

### Work Experience

- 3–5 years' experience in Treasury, FX trading, money markets or financial markets.

### Personal Attributes

- Strong service ethic.
- A structured approach to dealing with complex and variable work environments in an independent manner.

## Officer - Treasury - FX Sales

Reporting Line : Head of FX Sales

### Job Purpose

To grow FX sales volumes and income by managing client relationships, identifying Treasury business opportunities, and providing suitable FX and Treasury solutions while ensuring best execution and strong customer service.

### Duties

- Provide FX pricing to clients and support the execution of suitable Treasury solutions.
- Deliver assigned FX volume and income targets through active client engagement and deal execution.
- Ensure best execution practices across front-office FX transactions while maintaining high service standards.
- Identify new sales opportunities through client calls, relationship reviews and market engagement.
- Build, maintain and strengthen relationships with existing and prospective clients.
- Work closely with FX traders and sales officers to close transactions and support desk revenue.
- Maintain a comprehensive client call list and support expansion of the Treasury client base.
- Contribute to the development and execution of FX sales strategy.
- Participate in cross-functional business growth initiatives.
- Conduct market research and data analysis to identify Treasury product and business opportunities.

### Requirements

- Degree in Finance, Economics, Banking, Accounting or a related field.
- Strong sales, communication and relationship management skills.
- Good knowledge of financial markets, regulatory requirements and Treasury controls.
- ACI Dealing Certificate is required.

### Work Experience

- 3–5 years' experience in FX sales, Treasury, relationship management or financial markets.

### Personal Attributes

- Strong service ethic.
- A structured approach to dealing with complex and variable work environments in an independent manner.

## Treasury FI & MM Dealer

Reporting Line : Head - Treasury

### Job Purpose

To manage the Bank's money market, fixed income and liquidity activities by ensuring adequate funding, regulatory compliance, effective cashflow management and income generation from approved Treasury instruments.

### Duties

- Ensure compliance with regulatory requirements on statutory reserves and liquidity.
- Manage intraday cashflows and short-term funding for local currency clearing accounts and locally held foreign currency accounts.
- Maintain adequate balances in nostro and clearing accounts, avoid overdrafts, and invest surplus funds at optimal rates.
- Generate income through approved money market and fixed income instruments.
- Plan future cash movements and prepare funding requirement forecasts.
- Review money market borrowing and lending transactions to ensure compliance with liquidity regulations.
- Prepare regular and ad-hoc liquidity, ALM, ALCO and mark-to-market reports.
- Monitor and manage the Bank's investment portfolio, including government securities and interbank placements.
- Maintain the Bank's active market presence to support funding and investment activities.

### Requirements

- Bachelor's degree in Economics, Commerce, Banking and Finance, or a related field.
- ACI Dealing Certificate is required.
- Computer literacy is essential.
- Good understanding of local and international financial markets.

### Work Experience

- 1–3 years' experience in Treasury, FX trading, money markets or financial markets.

### Personal Attributes

- Understanding of financial markets.
- Thorough understanding of the local and international financial services industry.