



JOB POSITION: Sales and Recovery Interns

Time type: Part time

Time left to apply: End Date: July 10, 2026 (3 days left to apply)

Job requisition id: JR50945

With 75 years of experience, our focus is on helping the most vulnerable children overcome poverty and experience fullness of life. We help children of all backgrounds, even in the most dangerous places, inspired by our Christian faith.

Come join our 31,000+ staff working in nearly 100 countries and share the joy of transforming vulnerable children's life stories!

Employee Contract Type: Intern

Job Description:

Are you a recent graduate looking to build a successful career in banking, sales, and collections? We invite qualified and ambitious professionals to join our Internship Academy Programme, designed to develop future banking professionals through structured learning, coaching, mentorship, and practical work experience.

Internship reference

Position: Sales and Recovery Intern

Reporting to: Business Center Manager (BCM)

Available position: Babati BC (1 Sales Intern and 2 Recovery Interns), Mwanza BC (3 sales and 2 recovery interns), Singida BC (2 sales and 2 recovery interns), Magugu BC (1 sales and 2 Recovery interns), Njombe BC (2 recovery interns), Dodoma BC (1 sales and 1 recovery interns), Tabora BC (2 sales and 1 recovery interns), Kasulu BC (2 sales and 1 recovery interns), Bariadi BC (2 sales and 1 recovery interns), Mbagala BC (1 sales and 1 recovery interns) and Bunju BC (2 sales and 2 recovery interns).

1. Job Summary

The Internship Academy Programme is a structured talent development initiative designed to equip high-potential graduates with practical banking experience, professional skills, and industry knowledge. The programme combines classroom learning, on-the-job training, coaching, mentorship, and performance management to prepare interns for future careers within the banking sector.

Interns will be attached to selected branches and will work closely with experienced branch leaders and business teams to gain hands-on exposure in sales, customer acquisition, customer service, portfolio management, debt recovery, and relationship management. Through this programme, interns will develop competencies in business development, customer engagement, problem-solving, communication, negotiation, and professional conduct.

2. Key Responsibilities

2.1 Sales Interns

Sales Interns will perform the following responsibilities: -

- Identify and recruit new customers.
- Promote and market the Bank's products and services.
- Support customer acquisition and relationship management activities.
- Participate in field visits and business development initiatives.
- Assist in achieving branch sales and portfolio growth targets.
- Prepare sales reports and maintain accurate customer records.

2.2 Recovery Interns

Recovery Interns will perform the following responsibilities: -

- Follow up on overdue customer accounts.
- Support collection and recovery activities.

- Conduct customer visits and repayment negotiations.
- Maintain accurate recovery records and reports.
- Assist in monitoring portfolio quality and reducing delinquency.

3. Qualifications and Competencies

3.1 Academic Requirements

Applicants must:

- Hold of Diploma or Bachelor's Degree in Banking, Finance, Business Administration, Economics, Accounting, Marketing, or any related field from a recognized institution.
- Be a resident of the respective region applied for.
- Possess good communication and interpersonal skills.
- Be self-motivated, eager to learn, and able to work in a team environment.
- Demonstrate integrity, professionalism, and a positive attitude.
- Recent graduate who completed their studies in 2024 or 2025 are more encouraged to apply. In your application, please indicate your preferred Branch (BC) as listed in this job description.

3.2 Behavioural Competencies

- Strong organizational and time management skills.
- Attention to detail and structured documentation ability.
- Effective written and verbal communication skills.
- High integrity and professional conduct.
- Ability to work collaboratively cross-functional teams.
- Willingness to learn and adapt in a dynamic, fast-paced environment.

Applicant Types Accepted:

Local Applicants Only

APPLY HERE- CLICK HERE