



Job Title	Country Lead: Procurement
Closing Date	2026/10/02
Reference Number	CCB260923-3
Job Category	Finance and Procurement
Company	Coca-Cola Kwanza (Tanzania)
Job Type	Permanent
Location - Country	Tanzania
Location - Province	Not Applicable
Location - Town / City	Dar es Salaam
Job Description	Coca-Cola Kwanza Ltd has an exciting opportunities in Finance and Procurement department. V with relevant skills and experience in Finance and Procurement for Country Lead: Procurement directly report to the respective Finance Director.
Key Duties & Responsibilities	The incumbent will be responsible for • Develop and direct Procurement vision, targets, and “Ways of Working” for the country in • Support business plans and targets. • Participate in Group Office (GO) CCBA Procurement Leadership Team and implement d • Collaborate with GO CCBA Procurement Teams to develop category strategies aligned v • Stakeholders. • Develop and improve the in-country Procurement Organisation. • Lead team members in line with GO CCBA management principles. • Manage direct reports, including target setting, performance reviews, and career develo • Facilitate intra- and inter-country collaboration. • Assess impacts of changing global, regional, and local Procurement policies. • Manage the BBBEE Procurement agenda in alignment with PAC Function. (SA) • Escalate country-specific procurement requirements to relevant stakeholders.

- Support roll-out of GO CCBA Procurement initiatives.
- Optimize procurement infrastructure and promote sustainable development.
- Execute and monitor the Procurement country action plan and savings plan.
- Lead strategic sourcing for Supply Chain MRO, Marketing & Sales, and Professional Services.
- Forge partnerships with key suppliers to drive value creation.
- Maintain an updated contract repository per HQ CCBA Procurement Policy.
- Classify, evaluate suppliers, track performance, and lead activities to enhance performance.
- Conduct supplier performance reviews, define improvement plans, and identify contract opportunities.
- Align all activities with GO CCBA Procurement strategy and policies.
- Communicate cost reduction plans, ensure BU needs are represented, and manage Service.
- Build and enhance key customer relationships, manage feedback, and promote Procurement.
- Represent Procurement at governance forums and identify TCO reduction opportunities.
- Track and communicate KPIs to stakeholders.
- Develop and monitor the Procurement budget, ensuring cost-effectiveness.
- Improve efficiency in operational procurement transactions.
- Develop budget guidelines using GO Procurement input and the 3 year cost forecast per BU.
- Define functional capabilities and deploy capability-building programs aligned with business strategy.
- Lead the cross-functional procurement team, communicate performance expectations, and drive continuous improvement proactively.

Skills, Experience & Education The incumbent should have at least a Bachelor's degree in Finance, Supply Chain or Engineering, or a procurement qualification, or masters in Bus Management, Finance, Supply Chain. 8+ years of experience in Procurement at FMCG, computer literate, flexible team player and team builder, assertive and persuasive, and detail oriented.

The incumbent should also possess;

- Business Acumen: Knows how businesses work; knowledgeable in current and possible market trends; understands information affecting CCBA; understands competitive landscape, market-place tactics and strategies.
- Procurement Knowledge: Has specialist, technical knowledge of the end-to-end Procurement processes; can easily apply this knowledge to analyse costs, negotiate contracts and manage vendor services and supplies.
- Legal Contracting: Has in-depth, technical knowledge of procurement regulations, contracts, and legal framework; understands the legal framework within which the function can operate.
- Technical Skills: Has the functional and technical knowledge and skills to do the job at a high level.
- Dealing with ambiguity : Can effectively cope with change; can shift gears comfortably; can see the total picture; can comfortably handle ambiguity, risk and uncertainty.
- Negotiating : Can negotiate skillfully in tough situations with both internal and external stakeholders; can do so with minimum noise; can win concessions without damaging relationships; can be both direct and diplomatic; gains trust quickly of other parties to the negotiations; has a good sense of timing.

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