

ALTERNATIVE CHANNELS | CORPORATE BUSINESS

Join Jubilee Life Insurance as a Zonal Relationship Executive and grow your career while making a difference.

ZONE: LAKE EASTERN ZONE

STATION: MWANZA, SIMIYU, SHINYANGA & MARA

POSITION: ZONAL RELATIONSHIP EXECUTIVE

PUBLISHED DATE: 20 SEPTEMBER 2026

REPORTING TO: ZONAL RELATIONSHIP OFFICER (ZRO)

Role Summary

To lead zone-level execution by driving sales growth and building a high-performing field structure for Alternative Channels products, VodaBima Group Life Cover, Rafiki Group Life, and Group Funeral Cover. The ZRE is accountable for recruiting and governing the Unit Manager layer, ensuring consistent field productivity and meeting weekly/monthly targets through disciplined execution.

Key Responsibilities

- Prospect and close sales (group on-boarding and activation).
- Service existing clients and support renewals.
- Train, recruit, and ensure productivity for your sales team in your zone.
- Ensure accurate KYC/documentation and disciplined weekly reporting to the ZRO.

Qualifications

- Diploma and/or Degree in any field.
- Minimum 1 year sales experience (Field Sales / Agency / Banking / Micro-finance is an added advantage).
- Possession of Certificate of Proficiency (COP) is an added advantage.
- Strong communication skills, integrity, and ability to work in a target-driven environment.

Remuneration: Salary-based

Live Free!

Jubilee
GROUP



How to Apply

Send your CV to: Evelyne.Mtibili@jubileelifeinsurance.co.tz

- Email subject: Zonal Relationship Executive - Lake Eastern Zone
- **Subject:** Zonal Relationship Executive - [Zone Name] - [Region Name] - [Your Full Name] (e.g., Zonal Relationship Executive - Lake Eastern Zone (Mwanza - Asha John))
- **Attach (PDF Preferred):** CV, (State the zone and region applied for), Academic Certificates, NIDA ID copy.

Closing Date: Wednesday, 28 Sept. 2026 at 17:00 (EAT)
Only shortlisted candidates will be contacted.

For more information Contact: 0794 682 079

   www.jubileetanzania.co.tz

LIFE INSURANCE

ALTERNATIVE CHANNELS | CORPORATE BUSINESS

Join Jubilee Life Insurance as a Zonal Relationship Executive and grow your career while making a difference.

ZONE: ZANZIBAR ZONE

STATION: UNGUJA & PEMBA

POSITION: ZONAL RELATIONSHIP EXECUTIVE

APPLY BY: 20 SEPTEMBER 2026

REPORTING TO: ZONAL RELATIONSHIP OFFICER (ZRO)

Role Summary

To lead zone-level execution by driving sales growth and building a high-performing field structure for Alternative Channels products, Vodabima Group Life Cover, Rafiki Group Life, and Group Funeral Cover. The ZRE is accountable for recruiting and governing the Unit Manager layer, ensuring consistent field productivity and meeting weekly/monthly targets through disciplined execution.

Key Responsibilities

- Prospect and close sales (group on-boarding and activation).
- Service existing clients and support renewals.
- Train, recruit, and ensure productivity for your sales team in your zone.
- Ensure accurate KYC/documentation and disciplined weekly reporting to the ZRO.

Qualifications

- Diploma and/or Degree in any field.
- Minimum 1 year sales experience (Field Sales / Agency / Banking / Micro-finance is an added advantage).
- Possession of Certificate of Proficiency (COP) is an added advantage.
- Strong communication skills, integrity, and ability to work in a target-driven environment.

Remuneration: Salary-based

Live Free!

Jubilee
GROUP



How to Apply

Send your CV to: Evelyne.Mtibili@jubileelifeinsurance.co.tz

- Email subject: Zonal Relationship Executive – Zanzibar
- **Subject:** Zonal Relationship Executive – [Zone Name] – [Region Name] – [Your Full Name] (Zonal Relationship Executive – South Central Zone (Unguja – Asha John))
- **Attach (PDF Preferred):** CV, (State the zone and region applied for), Academic Certificates, NIDA ID copy.

Closing Date: Wednesday, 28 Sept. 2026 at 17:00 (EAT)

Only shortlisted candidates will be contacted.

For more information Contact: 0794 682 079



www.jubileetanzania.co.tz

LIFE INSURANCE