azam Pesa

We Are HIRING

GROUP SAVINGS ACQUISITION OFFICER



Send Your CV to
recruitment@azampay.com

APPLY BEFORE: 27TH NOV 2026

For more information: Toll Free 0800 785 555

www.azampesa.co.tz

ROLE OVERVIEW

We are hiring a grassroots-savvy Group Savings Acquisition Officer to drive the adoption, migration, and active usage of community savings groups (VICOBA, SILC, ROSCAs, chamas) on Azam Pesa Group Savings. You will transition groups from cash boxes, manual ledgers, and costly alternatives by showcasing Azam Pesa's lower tariffs, transparency, and multi-signatory security.

KEY RESPONSIBILITIES

Prospecting & Conversion: Identify and pitch VICOBA, cooperatives, and youth/women savings groups, highlighting lower transaction fees and zero hidden charges.

Onboarding & Setup: Guide group leaders through KYC registration, multi-signatory setup, and digital constitution configuration on Azam Pesa.

Training & Retention: Train members on deposits, internal lending, and share-outs, conducting regular meeting follow-ups to drive active 30/60/90-day usage.

Market Insights & Reporting: Share field feedback on usability and tariffs with Product/Commercial teams and submit daily/weekly acquisition and volume reports.

QUALIFICATIONS & EXPERIENCE

Experience: 3+ years managing, coordinating, or supervising VICOBA or community savings groups across formation, operations, and share-outs.

Education: Degree or Diploma in Business Administration, Community Development, Microfinance, Economics, Cooperative Management, or a related field.

Skills: Deep knowledge of Tanzanian savings groups; strong mobile money (USSD/apps) and Excel/Sheets skills; fluent in Swahili and proficient in English.

Attributes: High integrity, persuasive communication, patience with group decision-making and willingness to Travel extensively across assigned wards and districts.

WHY WORK WITH AZAMPESA

- Competitive Remuneration: Market-aligned leadership compensation package.
- High-Paced Learning & Growth: Fast career progression in a dynamic fintech environment.
- Direct Social Impact: Empower communities through safer, affordable, and transparent digital
- financial products.
- Health & Wellness: Comprehensive health insurance cover and employee benefits.